# Treasury Acquisition Institute FY 2007 Monthly Schedule of Course Offerings

Start	End	
Date	Date	COURSE TITLE
		OCTOBER 2006
10/03/06	10/03/06	Supply/Market/Industry Analysis
10/04/06	10/04/06	Commodity Strategy Development
10/16/06	10/20/06	CON 110: Mission Support Planning
10/16/06	10/20/06	Contracting Officer's Representative Training (COTR)
10/30/06	11/03/06	Contracting Officer's Representative Training (COTR)
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11/07/06	11/09/06	Managing Projects
11/08/06	11/08/06	Research Skills for the Real World - Going Beyond Google
11/13/06	11/17/06	Contracting Officer's Representative Training (COTR)
11/14/06	11/16/06	Project Leadership, Mgmt and Communications  DECEMBER 2006
12/04/06	12/08/06	Contracting Officer's Representative Training (COTR)
12/04/06	12/06/06	GWACs, IDIQ Contracts, and Schedules
12/05/06	12/00/06	Strategic Business Advisor
12/11/06	12/12/06	Simply Grammar
12/11/06	12/13/06	Incentive Contracts
12/13/06	12/14/06	Write 2 the Point
		JANUARY 2007
01/02/07	01/04/07	Leading Complex Projects
01/04/07	01/04/07	Research Skills for the Real World - Going Beyond Google
01/08/07	01/12/07	Contracting Officer's Representative Training (COTR)
01/09/07	01/11/07	Managing IT Projects
01/09/07	01/11/07	Vendor Selection: A Collaborative Approach
01/16/07	01/19/07	Managing Cost-Reimbursement Contracts
01/17/07	01/18/07	Overview of Government Contracting
01/17/07	01/18/07	Task Order Contracting
01/22/07	01/26/07	CON 100: Shaping Smart Business Arrangements
01/22/07	02/02/07	CON 120: Mission Focused Contracting
01/23/07	01/24/07	Mastering the Art of Business Communications
01/29/07	01/31/07	Seven Steps to Performance-Based Acquisition
01/30/07	02/01/07	Quality for Project Managers
02/04/07	02/02/07	FEBRUARY 2007 Six Disciplines of Performance Rased Management
02/01/07 02/05/07	02/02/07 02/09/07	Six Disciplines of Performance-Based Management Contracting Officer's Representative Training (COTR)
02/05/07	02/09/07	CON 202: Intermediate Contracting
02/03/07	02/08/07	Managing Outsourcing Contracts
02/12/07	02/06/07	CON 111: Mission Strategy Execution
02/12/07	02/15/07	Managing Global Projects
02/13/07	02/13/07	IT Risk Management
02/20/07	02/22/07	Strategic Business Advisor
02/21/07	02/22/07	Contract Closeout
02/27/07	02/28/07	GWACs, IDIQ Contracts, and Schedules
02/27/07	03/01/07	Introduction to Business Analysis

### FY 2007 Monthly Schedule of Course Offerings (cont.)

Start Date	End Date	COURSE TITLE
		MARCH 2007
03/05/07	03/08/07	Advanced Source Selection
03/05/07	03/08/07	How to Gather and Document User Requirements
03/05/07	03/09/07	Contracting Officer's Representative Training (COTR)
03/12/07	03/13/07	Simply Grammar
03/12/07	03/15/07	Federal Appropriations Law
03/13/07	03/15/07	COTR Management of IT Services Contracts
03/14/07	03/15/07	Write 2 the Point
03/19/07	03/21/07	Seven Steps to Performance-Based Acquisition
03/20/07	03/22/07	Systems Integration Project Management
03/20/07	03/22/07	The Seven Habits of Highly Effective People
03/22/07	03/23/07	Six Disciplines of Performance-Based Management
03/26/07	03/30/07	Logical Data and Process Modeling
03/26/07	04/06/07	CON 204: Intermediate Contract Pricing
03/27/07	03/28/07	Contract Disputes and Terminations
03/27/07	03/29/07	Financial Management for Project and Contract Mgrs
03/29/07	03/29/07	Research Skills for the Real World - Going Beyond Google
		APRIL 2007
04/02/07	04/06/07	Contracting Officer's Representative Training (COTR)
04/03/07	04/04/07	Workflow Modeling
04/03/07	04/05/07	Negotiation Skills for Project Managers
04/05/07	04/05/07	Research Skills for the Real World - Going Beyond Google
04/09/07	04/13/07	Scheduling and Cost Control
04/09/07	04/20/07	CON 202: Intermediate Contracting
04/10/07	04/12/07	Simplified Acquisition
04/16/07	04/19/07	Business Object Oriented Modeling
04/16/07	04/20/07	CON 210: Government Contract Law
04/23/07	04/23/07	Strategic Sourcing Overview
04/23/07	04/25/07	Network and Telecom Principles for Project Managers
04/23/07	04/25/07	Strategic Business Advisor
04/24/07	04/24/07	Supply/Market/Industry Analysis
04/25/07	04/25/07	Commodity Strategy Development
04/30/07	05/04/07	Earned Value Management Fundamentals
04/30/07	05/04/07	Contracting Officer's Representative Training (COTR)
		MAY 2007
05/01/07	05/02/07	Mastering the Art of Business Communications
05/03/07	05/03/07	Research Skills for the Real World - Going Beyond Google
05/07/07	05/11/07	CON 112: Mission Performance Assessment
05/07/07	05/11/07	Contracting Officer's Representative Training (COTR)
05/08/07	05/10/07	Requirements Management: A Key to Project Success
05/14/07	05/15/07	Simply Grammar
05/15/07	05/17/07	Introduction to Testing for Business Analysis
05/15/07	05/17/07	Risk Management
05/16/07	05/17/07	Write 2 the Point
05/21/07	05/23/07	Seven Steps to Performance-Based Acquisition
05/21/07	05/24/07	Managing Cost-Reimbursement Contracts
05/21/07	05/25/07	Contracting Officer's Representative Training (COTR)
05/24/07	05/25/07	Six Disciplines of Performance-Based Management
00/27/01	30/20/01	Cix Disciplines of Ferrormance Based Management

### FY 2007 Monthly Schedule of Course Offerings (cont.)

Start Date	End Date	COURSE TITLE
		JUNE 2007
06/04/07	06/15/07	CON 353: Advanced Business Solutions for Mission Support
06/04/07	06/15/07	CON 204: Intermediate Contract Pricing
06/04/07	06/08/07	Contracting Officer's Representative Training (COTR)
06/05/07	06/07/07	Strategic Business Advisor
06/12/07	06/13/07	Overview of Government Contracting
06/19/07	06/21/07	The Seven Habits of Highly Effective People
06/25/07	06/29/07	Contracting Officer's Representative Training (COTR)
06/26/07	06/26/07	Strategic Sourcing Overview
06/27/07	06/27/07	Supply/Market/Industry Analysis
06/28/07	06/28/07	Commodity Strategy Development
		JULY 2007
07/09/07	07/10/07	Simply Grammar
07/09/07	07/13/07	Contracting Officer's Representative Training (COTR)
07/11/07	07/12/07	Write 2 the Point
07/17/07	07/18/07	Mastering the Art of Business Communications
07/18/07	07/18/07	Research Skills for the Real World - Going Beyond Google
07/24/07	07/26/07	Strategic Business Advisor
		AUGUST 2007
08/06/07	08/08/07	Seven Steps to Performance-Based Acquisition
08/06/07	08/17/07	CON 353: Advanced Business Solutions for Mission Support
08/09/07	08/10/07	Six Disciplines of Performance-Based Management
08/13/07	08/17/07	Contracting Officer's Representative Training (COTR)
08/20/07	08/24/07	Contracting Officer's Representative Training (COTR)
		SEPTEMBER 2007
09/10/07	09/14/07	Contracting Officer's Representative Training (COTR)

## Treasury Acquisition Institute FY 2007 Subject Listing of Course Offerings

### Mandatory Contracting Courses for 1102 Series Treasury Procurement Personnel

CON 100: Shaping Smart Business Arrangements

CON 110: Mission Support Planning

CON 111: Mission Strategy Execution

CON 112: Mission Performance Assessment

CON 120: Mission Focused Contracting

CON 202: Intermediate Contracting

CON 204: Intermediate Contract Pricing

CON 210: Government Contract Law

CON 353: Advanced Business Solutions for Mission Support

#### Specialized Contracting Courses for Treasury Procurement Personnel

Advanced Source Selection

**Contract Closeout** 

**Contract Disputes and Terminations** 

Contract Management Principles and Practices

Earned Value Management Fundamentals

Federal Appropriations Law

GWACs, IDIQ Contracts and Schedules

**Incentive Contracts** 

Managing Cost Reimbursement Contracts

Managing Outsourcing Contracts

Overview of Government Contracting

Seven Steps to Performance-Based Acquisition

Simplified Acquisition

Six Disciplines of Performance-Based Management

Strategic Business Advisor

Task Order Contracting

Vendor Selection: A Collaborative Approach

#### Strategic Sourcing Courses for Treasury Procurement Personnel

Commodity Strategy Development Strategic Sourcing Overview Supply/Market/Industry Analysis

#### **Contracting Officer's Technical Representative (COTR)**

Contracting Officer's Technical Representative Training (COTR) COTR Management of Information Technology Services Contracts

#### Information Technology Project Management Courses for Treasury Procurement Personnel

Information Technology Risk Management Managing Information Technology Projects Network and Telecom Principles for Project Managers System Integration Project Management

## **Project Management Courses for Treasury Procurement Personnel**

Financial Management for Project and Contract Managers
Leading Complex Projects
Managing Global Projects
Managing Projects
Negotiation Skills for Project Managers
Project Leadership, Management and Communications
Quality for Project Managers
Requirements Management: A Key to Project Success
Risk Management
Scheduling and Cost Control

#### **Business Analysis Courses for Treasury Procurement Personnel**

Business Object Oriented Modeling How to Gather and Document User Requirements Introduction to Business Analysis Introduction to Testing for Business Analysis Logical Data and Process Modeling Workflow Modeling

#### **Personal Development Courses for Treasury Procurement Personnel**

Mastering the Art of Business Communications Research Skills for the Real World – Going Beyond Google Simply Grammar The Seven Habits of Highly Effective People Write 2 the Point